

**PABLO J. SANGUINETTI**  
**VITA**

**I. PERSONAL INFORMATION**

**ADRESS:**

Home: Av. Entre Rios # 966, 1ro C, 1080 Buenos Aires,  
Argentina. TEL 54 11 43048257.

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**BIRTH DATE:** January, 21th, 1960.

**NATIONALITY:** Argentine

**II. DEGREES**

Licentiate (BA) in Economics, National University of La Plata,  
La Plata, Argentina. September 1983.

MA in Economics. Instituto Torcuato Di Tella, Buenos Aires,  
Argentina. March 1986.

Master of Arts in Economics, University of California, Los  
Angeles, March 1989.

Doctor of Philosophy in Economics (Ph.D), University of  
California at Los Angeles. March 1992.

**III. AWARDS AND FELLOWSHIPS**

"Study Trip to Japan". Government of Japan, November 1986.

"PRA Fellowship". Organization of American States 1988-1989.

"Foreign Studies Fellowship". Consejo de Investigaciones  
Científicas y Técnicas, Ministerio de Educación de la Nación,  
Argentina, 1988-1989.

"Alfred P. Sloan Fellowship", Sloan Foundation, USA, 1990-1991.

"Fulvio Pagani Award", ARCOR Foundation, November 1994.

**IV. RESEARCH INTEREST**

Economic Reform in Latin American Countries. The Economic and  
Political determinants of Fiscal Federalism. Development and  
Trade, Political Economy of Regional Integration; Mercosur.

## **V. Publication in International Journals**

Fiscal Inconsistencies and High Inflation, (with Daniel Heymann). Journal of Development Economics, North Holland, 43 # 1, 1994.

Structural Reform and Disinflation, Lessons from Argentina Convertibility Plan, (with E. Tanner). Journal of Developing Areas, Western Illinois University, Summer 1997.

Business Cycles From Misperceived Trends (with D. Heymann). Economic Notes, Banca Monte dei Paschi di Siena, Italia, vol 27, no 2 1998.

Politics, Institutions and Fiscal Performance in a Federal System: An analysis of the Argentine Provinces. (with M. Jones, Michigan University y M. Tommasi, UDESA). Journal of Development Economics, North-Holland, 2000.

Political Determinants of Intergovernmental Grants: Evidence from Argentina (with A. Porto). Economics & Politics, Vol 13, November. Blackell Publishers, Oxford, UK. 2001.

Intergovernmental Transfers and Fiscal Behavior: Insurance vs Aggregate Discipline (with M. Tommasi). Journal of International Economics, December 2003.

Wage Inequality and Trade Liberalization: Evidence from Argentina (with S. Galiani). Journal of Development Economics, December 2003.

Trade Diversion and Declining Tariffs: Evidence from Mercosur (con A. Bohara and K. Gawande). Serie Seminarios Instituto y Universidad Torcuato Di Tella. Forthcoming, Journal of International Economics, 2004.

## **VI. Publications in Regional (Latin America) Journals.**

"Efectos Distributivos del Impuesto Inflacionario: Una Estimación para el Caso Argentino" (with H. Ahumada, A. Canavese y W. Sosa). Economía Mexicana, vol II, num. 2, julio-diciembre 1993, Centro de Investigación y Docencia Económica (CIDE), 1993, Mexico D.F.

The Politics of Intergovernmental transfers and local Government deficits: Theory and Evidence". Estudios Economicos, Vol 8 #1, January-June 1993. El Colegio de Mexico. Mexico, D.F.

Intergovernmental Transfers and Public Sector Expenditures in Argentina, A Game Theoretic Approach. Estudios de Economía,

Universidad de Chile, Santiago de Chile, Diciembre 1994.

Es el Mercosur un Bloque Natural? (with M. Garriga). Publicado en Estudios Economicos, Fundacion Mediterranea, Argentina, Abril 1995.

Coordinación Macroeconómica en el Mercosur. Publicado en Serie PROSUR, Fundación Friedrich Ebert, Diciembre 1995.

The Export-Led Growth Hypothesis Revisited, Theory and Evidence (with H. Ahumada). Estudios de Economía, Universidad de Chile. Diciembre 1995.

Quiebres de Tendencia, Expectativas y Fluctuaciones Económicas (with D. Heymann). Desarrollo Economico, vol 38, No 149, abril-Junio, 1998.

Fiscal Federalism in Argentina: Policies, Politics, and Institutional Reform (with M Tommasi y S. Saghier). Economía, Journal of the Latin American and Caribbean Association. 2001.

Trade Policy Options for Argentina in the Short and Long Runs. Mimeo, World Bank and UTDT. June 2003 (with D. Lederman). Forthcoming, Integration and Trade, INTAL.

## VII. Books and Chapters in Books

"Redistributive Policies, Social Integration and Productivity: An Exploration". (with Daniel Heymann). In Finanzas Publicas y Economía Espacial, Ensayos en Honor de Horacio Nuñez Miñana. Editado por A. Porto. Universidad Nacional de La Plata.

Apertura Economica, Aumento de las Exportaciones y Crecimiento Economico en el Contexto Argentino (with H. Ahumada). Grupo Editor Latinoamericano, Coleccion Estudios Politicos y Sociales, Septiembre 1995.

Los efectos distributivos de las Transferencias Intergubernamentales, Evidencia para América Latina (with A. Porto). In "Descentralizacion Fiscal en en America Latina, Perpectivas y nuevos Desafios", Edited by G. Aghon, CEPAL/GTZ

Politics, Institutions, and Public Sector Spending in the Argentine Provinces. (with M. Jones, Michigan University and M. Tommasi, UDESA). In "Institutions and Fiscal Performance", edited by J. Poterba, National Bureau of Economic Research, Washington D.C. January 1999.

Learning About Trends, Spending and Credit Fluctuations in Open Economies (with D. Heymann and M. Kaufmann). In "Monetary Theory as a Basis for Monetary Policy". Palgrave Publishers. Mac Millan. UK. 2001

#### **VIII. Other publications (Working papers y mimeos)**

Tax Reform in High Inflation: What does Latin America has to learn from Europe in the 1920s?". Serie Seminarios, Instituto Torcuato Di Tella, mayo 1992.

Descentralización Fiscal en América Latina: El Caso Argentino. (with A. Porto). Serie de Política Fiscal# 45 CEPAL, Santiago de Chile, 1994. Decentralization,

Las Transferencias Intergubernamentales y La Equidad Distributiva: El Caso Argentino (with A. Porto). Serie Política Fiscal No. 88 CEPAL, Agosto 1996

El sesgo Regional de la Política Comercial en el Mercosur: Tarifas y Barreras no Tarifarias. (with M. Salustro) Mimeo, CEDI 2000.

Exclusions for Sale: Evidence on the Grossman-Helpman Model of Free Trade Agreements (with A. Bohara and K. Gawande). Nafta-Mercosur Working Paper Series No 4, July 2001, Latin American and Iberian Institute, University of New México.

Fiscal Discipline in Subnational Governments and the Bailout Problem: The Argentine Case. Research Network Working Paper. R-467, August 2002, INTER-AMERICAN DEVELOPMENT BANK.

Mercosur and the behavior of labor markets in Argentina and Uruguay (with S. Galiani). Background Paper for the 2002 IADB Report on Economic and Social Progress in Latin America, January 2002.

Trade liberalization and the dynamics of trade structure in Argentina and Uruguay (con J. Pantano y J. Posadas). (Background paper for the book From Natural Resources to the Knowledge Economy, Trade and Job Quality, World Bank, 2002).

Changes in Production and Employment Structure and Relative Wages in Argentina and Uruguay. (with R. Arim y J. Pantano). Mimeo, (Background paper for the book From Natural Resources to the Knowledge Economy, Trade and Job Quality, World Bank, 2002).

Improving the Access of MERCOSUR's Agriculture Export in US: Lessons from Nafta (with E. Bianchi). Mimeo, World Bank and

UTDT, December 2002.

Trade Liberalization and Export/Import diversification in Argentina: the role of tariff preferences. (with J. Pantano y J. Posadas). Mimeo, UTDT September 2003. Presented in the "8th Annual Meeting of LACEA", Puebla, México, Octubre 9-11, 2003.

Implementing Preferential Trade Agreements in the Southern Cone: Rules of Origin (with E. Bianchi). Mimeo, UTDT, May 2003. Presented in the Conference: "The Origins of Goods: A Conceptual and Empirical Assessment of Rules of Origin in PTAs". IADB, Paris May 23-24, 2003.

Economic Integration and Location of Manufacturing Activities: Evidence from Mercosur (with C. Volpe y J. Traistaru). Mimeo, University of Bonn and UTDT, Octubre 2003. Presented at the "Regional Integration Network" Meetings, Punta del Este, Uruguay, December 15-28, 2003.

#### **IX. REFEREE REPORTS**

Journal of International Economics, Economics and Politics, Journal of Development Economics, World Development, Canadian Journal of Economics, Latin American Research Review, Integración y Desarrollo (INTAL).

#### **X. EMPLOYMENT**

**Universidad Torcuato Di Tella**, Associate Professor, Department of Economics, since March 1999.

**Universidad Torcuato Di Tella**, Assistant Professor, Department of Economics, March 1993-February 1999.

**CEPAL, Santiago de Chile, Department of Economic Development**, Consultant, Regional Project on Fiscal Decentralization, 1993/1994.

**World Bank, International Economic Department**, Project, The Behavior of tradable Prices in Mercosur. August/December 1994.

**Interamerican Development Bank**, Consultant, Project, The Economic and Institutional Determinants of Fiscal Performance in the Argentine Provinces, Noviembre 1996/ Junio 1997.

**Interamerican Development Bank**, Consultant, Project, Decentralization, Fiscal Discipline in Sub-National Governments, and the Bailout Problem: The Argentine Case,

October 1998-July 1999.

**Ministry of Economics, Argentina**, Member of the Board of the International Trade Commission (Comisión Nacional de Comercio Exterior). 1996-2000.

**Ministry of Education, Argentina**, Consultant, Project, "Análisis de Alternativas de Financiamiento de la Educación Básica en Argentina en el Marco de las Instituciones Fiscales Federales". March-September 2000.

**World Bank, Office of the Chief Economist for Latin America**. Consultant, Project "Patterns of Integration in the Global Economy: What Does Latin America Trade? What Do its Workers Do. March-June 2001.

**Interamerican Development Bank**, Consultant, background paper for the 2002 IADB Report. December 2001-January 2002.

**World Bank, Office of the Chief Economist for Latin America**: Consultant: Project "Trade and Sub national Development". June-December 2002.

**Interamerican Development Bank**, Consultant project, "Implementing FTAs in the Southern Cone's: the role of Rules of Origin Rules of Origins ". January-May 200

**Fondo Monetario Internacional**, Joint Regional Training Center for Latin America on Brazilia, Technical Assistance Advisor, August, 2003.

**Interamerican Development Bank**, Consultant, project, " Patterns of Industrial Concentration and Localization in Mercosur". Junio -Noviembre 2003.

**World Bank, Office of the Chief Economist for Latin America**: Consultant, project, "Technology and Innovation Activities in Argentina: Evidence from a firm level survey". Mayo-Diciembre 2003.

**World Bank, Office of the Chief Economist for Latin America**: Consultant, project, "Potential impact of agriculture liberalization in US and EU: Results based on estimation of net import elasticities". Octubre 2003-Febrero 2004.